




Annex I

Relevant Experts to be Interviewed for India's B-Ready assessment. Topic-wise Professionals, Areas of Expertise, and Requirements for the Expert Contributors are provided below-

Business Entry


 **Professionals:** Lawyers, Notaries, Tax accountants, Tax advisors


 **Area of Expertise:** Business registration, Registration with the authorities in charge of taxes, labor, social security, and pensions, related online services


 **Minimum Requirements:** 3 years of relevant experience

Business Location

Land Administration and Property Registration

 **Professionals:** Conveyancers, Lawyers, Notaries


 **Area of Expertise:** Cadastral system, contract law, real property law, real property tax law

 **Minimum Requirements:** Have conducted at least 5 real estate transactions related to commercial properties per year for the past 3 years


Building Permitting

 **Professionals:** Architects, Engineers, Lawyers


 **Area of Expertise:** Construction law, infrastructure, urban law, zoning law

 **Minimum Requirements:** Have obtained at least 2 permits related to commercial construction in the past 3 years

Environmental Permitting in Construction


 **Professionals:** Environmental consultants, Environmental engineers, Environmental planners


 **Area of Expertise:** Environmental planning and compliance


 **Minimum Requirements:** Have obtained at least 2 environmental clearances (including environmental impact assessment) in the past 4 years

Utility Services


Electricity


 **Professionals:** Contractors, Electricians, Engineers, Lawyers


 **Area of Expertise:** Civil engineering, Construction contracting, Construction law, Electrical contracting, Electrical engineering, Energy law, General expertise in obtaining or providing electricity connections

 **Minimum Requirements:** at least 2 years of experience in the area of electricity


Water


 **Professionals:** Construction companies, Contractors, Engineers Lawyers Plumbers, Water specialists


 **Area of Expertise:** Civil engineering, Construction contracting, Construction law, General expertise in obtaining or providing water connections, Water regulations

 **Minimum Requirements:** at least 2 years of experience in the area of water

Internet


 **Professionals:** IT specialists, Network admins, Lawyers

 **Area of Expertise:** Cloud administration, Consumer protection, Internet service disputes, IT security and cybersecurity, IT system administration, Management of network interfaces, New internet connections, Telecommunication laws

 **Minimum Requirements:** at least 2 years of experience in the area of Internet

Labor


 **Professionals:** Private sector lawyers


 **Area of Expertise:** Labor law, employment law, labor litigation, labor inspections, social security law

 **Minimum Requirements:** 3 years of experience

Financial Services


Customer Due Diligence


 **Professionals:** Lawyers, financial professionals, researchers in financial services, commercial banks, financial Institutions

 **Area of Expertise:** Legal experts in Know Your Customer (KYC) process and regulatory requirements for AML/CFT, compliance, legal and risk departments in financial institutions (banks, lending institutions), identity and background verification service companies

 **Minimum Requirements:** 2-3 years of experience

Secured Transactions and Collateral Registries


 **Professionals:** Financial and banking lawyers

 **Area of Expertise:** Law degree with a focus in banking or finance, currently working in a business law firm or the legal department of a commercial bank, in addition to notaries

 **Minimum Requirements:** 3 years of experience


e-Payments


 **Professionals:** Financial lawyers, commercial banks, payment service providers, researchers in financial services


 **Area of Expertise:** Legal experts in electronic payments, fintech, financial regulations pertaining to payment service providers

 **Minimum Requirements:** 2 years of experience

Credit Bureaus


 **Professionals:** Operational private credit bureaus and public registries


 **Area of Expertise:** Experts in economics, banking and finance, accounting, business administration, law, or any related fields—currently working in credit reporting industry (credit bureau/registry)

 **Minimum Requirements:** Cover more than 5% of adult population and distribute credit reports during the assessed period

International Trade


Goods


 **Professionals:** Lawyers, Trade economists, Trade consultants, Trade managers

 **Area of Expertise:** International trade law (including agreements and framework of the WTO and WCO), International trade in goods and services (i.e., WTO commitments in goods and services, domestic regulations on trade in goods and services, trade barriers, trade agreements, sustainable trade

 **Minimum Requirements:** 3 years of experience


Services


 **Professionals:** Lawyers, Trade economists, Trade consultants, Trade managers

 **Area of Expertise:** International trade law (including agreements and framework of the WTO and WCO), International trade in goods and services (i.e., WTO commitments in goods and services, domestic regulations on trade in goods and services, trade barriers, trade agreements, etc.)

 **Minimum Requirements:** 3 years of experience


Public Services


 **Professionals:** Clearing agents, Customs brokers, Freight forwarders, Shipping line agents, Trade consultants, Trade economists

 **Area of Expertise:** Procedures and requirements for export, import or transit of goods, Logistics, Procedures and requirements for export, import, or transit of goods

 **Minimum Requirements:** 3 years of experience




Taxation

 **Professionals:** Accounting companies, Tax Accountants, Lawyers, Tax advisors, Tax auditors Tax consultants

 **Area of Expertise:** Accounting, tax reporting and compliance, Corporate tax law, Environmental tax law, Indirect taxation, Tax administration law, Tax dispute resolution, Tax registration and deregistration procedures, Tax review and enforcement, Social taxes and contributions




 **Minimum Requirements:** 3 years of experience

Dispute Resolution




-  **Professionals:** Lawyers
 -  **Area of Expertise:** Commercial Arbitration, litigation, mediation, Enforcement proceedings in commercial cases, international dispute resolution
 -  **Minimum Requirements:** 3 years of experience
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Market Competition




Competition

-  **Professionals:** Corporate lawyers, legal consultants, etc.
-  **Area of Expertise:** Antitrust/competition, abuse of dominance, merger control procedures, etc.
-  **Minimum Requirements:** Involved in at least 1 transaction subject to merger control regulations in previous calendar year (does not need to be completed), and 1 antitrust case over last three years (either at the administrative level or judicial)




Procurement

-  **Professionals:** Public procurement lawyers, consultants, in-house procurement officers, etc.
-  **Area of Expertise:** Public procurement and government tenders at state, national and federal level (if applicable), etc.
-  **Minimum Requirements:** conducted at least 1 procurement procedure per year for the past 3 years

Innovation

-  **Professionals:** Intellectual property lawyers, chartered patent attorneys, etc.
 -  **Area of Expertise:** Intellectual property registration and management, technology transfer, research commercialization, etc.
 -  **Minimum Requirements:** conducted at least 1 intellectual property right registration or have drafted at least 1 licensing agreement in the previous year
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Business Insolvency

-  **Professionals:** Lawyers
 -  **Area of Expertise:** Corporate insolvency law, insolvency proceedings (liquidation and reorganization proceedings)
 -  **Minimum Requirements:** Have completed at least 2 insolvency related cases in the previous 3 years in the measured economy and/or have currently at least 2 insolvency ongoing proceedings. For “no practice” economies these criteria do not apply
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